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***Instructional Practices That Maximize Student Achievement: For Teachers, By Teachers***  
 (2017) compared with the latest (2008) edition of RBT's *The Skillful Teacher*

***More current! More comprehensive! More Aligned with Standards!***

*Five authors who are active employees in school districts practicing daily the strategies in the book.*

All courses and workshops that use our book *Instructional Practices That Maximize Student Achievement* are taught with an 11 page guide that aligns the pages of the book with all 33 elements of the teacher performance rubric. Alignment guides are also available for Danielson and Marzano.

The number of pages...	<i>Instructional Practices That Maximize Student Achievement, 2017</i>	<i>RBT Skillful Teacher, 2008</i>
fully calibrated with the four standards in the DESE teacher evaluation rubric with a FREE easy to use reference document.	<b>578</b>	<b>0</b>
devoted to <i>teaching special education students and universal design for learning</i>	<b>45</b>	<b>0</b>
devoted to <i>teaching English language learners</i>	<b>45</b>	<b>0</b>
devoted to <i>differentiating instruction and universal design for learning</i>	<b>70</b>	<b>0</b>
devoted to <i>brain based teaching</i>	<b>75</b>	<b>0</b>
devoted to <i>effective teacher collaboration</i>	<b>116</b>	<b>0</b>
devoted to <i>working effectively with parents and guardians</i>	<b>50</b>	<b>0</b>
devoted to <i>working effectively with children and families from poverty</i>	<b>90</b>	<b>0</b>
devoted to <i>social-emotional learning (integrated throughout the book )</i>	<b>See introduction for a description</b>	<b>0</b>
<i>professional references written in 2007 or later</i>	<b>491</b>	<b>0</b>
<i>percent professional references written in 2007 or later</i>	<b>62%</b>	<b>0%</b>
<i>authors who are active school district employees practicing daily what is in the book</i>	<b>5</b>	<b>0</b>
<i>Price: (discounts for orders of 20 or more)</i>	<b>\$61.95</b>	<b>\$62.95</b>

*Call or email us for more information about the book and/or the accompanying workshops and courses or for information on how to receive a free 60 day review copy*

## What Else Does Ribas Associates Offer That Research for Better Teaching (RBT) Does Not?

1. Ribas Associates has over 125 professional development programs that are all aligned with the ESE requirements for educator evaluation system, induction and mentoring, curriculum frameworks, SEI, social-emotional learning. We provide all the programs provided by RBT plus the following that RBT does not provide:
  - 15 Training programs for paraprofessionals in all aspects of their jobs
  - Ribas Associates is an approved ESE PDP provider for special education
  - Ribas Associates is an approved ESE PDP provider for ELL and for SEI
  - Programs on social-emotional learning (SEL)
  - District and school organizational consulting by one of Massachusetts' top superintendents who is a nationally published author on the topic
  - All or our courses and many of our workshops can be offered as either live, blended, or online.
2. Ribas Associates instructional strategies course Current Research and Practice in Differentiated Instruction and Standards Based Teaching teaches everything in taught in Studying Skillful Teaching plus many areas not in the RBT. Our three credit course is approved for use to meet the 15 PDP special education license requirement.. Our four credit course is approved to meet the 15 PDP license renewal requirement in both special education and English language learning.
3. Districts may choose to offer the learnings in this book in modules that range from 6 hours to a full graduate course.
4. All quality control for the company is done by the company founder and president who works full time with the day to day operations of the company. Any client concerns are dealt with directly by the president.
5. Ribas Associates' instructional strategies book *Instructional Practices That Maximize Student Achievement* contains information on effective teaching that is much more current and comprehensive than the *Skillful Teacher*. Please see the table above comparing the two books on page 1.
6. Ribas Associates instructional strategies book *Instructional Practices That Maximize Student Achievement* has been fully aligned with **all four standards** in the DESE teacher performance rubric. Please see the connection document that aligns the book with the text. The *Skillful Teacher* does not address standards 3 and 4 or many of the elements in standards 1 and 2.
7. Ribas Associates instructional strategies course Current Research and Practice in Differentiated Instruction and Standards Based Teaching was selected by DESE as the instructional strategies course provided by DESE through the Massachusetts Focus Academy program. In the past ten years DESE has devoted more than \$1,000,000 to providing this course **free** of charge to teachers across the state. It was chosen over the RBT book and course.
8. Districts may choose to offer any Ribas Associates course and several workshops as a fully live course, a hybrid course (half live and half online), or completely online.

9. Districts may choose to offer the Ribas Associates Ribas Associates professional development programs with their own in-district Ribas Associates certified trainers thereby significantly reducing the cost for training all teachers.
10. Ribas Associates has a course and or workshop modules designed to address the components of educator collaboration in standard 4 including peer observation, peer facilitated action research, lesson study, team data analysis, developing common assessments, developing team S.M.A.R.T. goals, co-teaching, examining student work, and professional literature study groups. RBT has no such course or workshop series.
11. Ribas Associates clients get **free** access to the following, in any year they contract for \$17,000 or more in service. They get pro-rated access for smaller contracts. This bank has been found to reduce the time it takes to write feedback to teachers by 50% or more.
  - An 11 page booklet that aligns each of the 33 elements in the teacher evaluation rubric with the page numbers containing the specific teaching strategies that represent effective practice in the elements
  - Ribas Associates paragraph bank for classroom teachers with over 180 SJEIR paragraphs aligned with the teacher rubric
  - Ribas Associates paragraph bank for specialized instructional support staff with over 100 paragraphs aligned with the SISP rubric
  - Ribas Associates teacher interview question bank that is aligned with the four standards in the DESE teacher rubric
  - Ribas Associates specialized instructional support personnel interview question bank that is aligned with the four standards in the DESE specialized instructional support personnel rubric.
12. Ribas Associates assists district administrators with sustainability of all training. This includes step by step instructions for implementing the 15 Components of Effective District-wide Educator Evaluation.
13. Ribas Associates has its own paraprofessional evaluation program complete with job specific rubrics.
14. Ribas Associates has one of the fore most experts in Massachusetts in District Determined Measures.
15. Ribas Associates has the only New England based consultant experienced in Peer Assistance and Peer Assistance and Review (**PAR**).